

BOMA International Conference & Expo

Presented by BOMA International and BUILDINGS

Cost*

Booth Fee \$3,850

BOMA Member Discounted Price \$3,700

BOMA National Associate Member Discounted Price**

\$3,350

Fees listed above are 10' x 10' or 100 sq. ft. booth space.

Premium Charge:
\$100 per 100 sq. ft. for an island, a corner or a booth facing the end of an aisle.

*These prices are valid until February 1, 2022. As of February 2, 2022 booth fees will increase by \$50. Prices will increase by \$50 again on April 1, 2022.

**For 2022 all Nashville, Knoxville, Chattanooga and Memphis BOMA members qualify for the National Associate Member Discount

Information

This information is intended to help you plan your marketing and tradeshow budget for 2022. If you need more information, or would like to reserve your booth space, please contact Vicki Cummins at 888-777-6956/856-429-0100 or visit www.BOMAConference.org.

Ask about our special pavilion package pricing for the Technology Pavilion.

Exhibitor Fact Sheet and Budget Planner

The commercial real estate industry's premier education and networking event and most comprehensive tradeshow, providing innovative solutions for property managers who work in every type of building. It's all here at BOMA International's Conference & Expo.

Exhibit Hours

Sunday, June 26 _______12:30 - 5:30 pm Monday, June 27 _______10:30 am - 2:30 pm

Music City Center - Downtown Nashville, TN

The commercial real estate professionals who attend BOMA International's Annual Conference & Expo have tremendous authority and buying power.

- 87% of attendees manage multiple buildings—and of that total 58% manage more than 10 buildings each.
- 64% of attendees spend more than \$1 million annually on building products & services.
- 94% of attendees are responsible for more than 100,000 square feet of commercial space 55% are responsible for more than one million square feet.
 Of that 55%, 60% are actually responsible for at least twice that amount.

Statistics based on attendee demographics from the 2021 BOMA International Conference & Expo

Produced by BOMA International and *BUILDINGS*, BOMA International's Conference & Expo is your one ticket to two powerful audiences—BOMA members and *BUILDINGS* subscribers.



- BOMA International serves more than 16,500 members.
- BOMA members own or manage more than 10.5 billion square feet of commercial space, including medical, industrial, mixed-use, and more than 80% of the prime office space in the U.S.

BUILDINGS

- BUILDINGS serves an audience of more than 188,700.
- BUILDINGS recipients own and/or manage 18 million buildings.

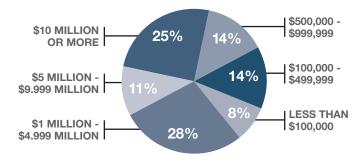
2021 Attendee Demographics

SQUARE FOOTAGE PERSONALLY MANAGED

2 MILLION OR MORE	33%
1 TO 1.999 MILLION	22%
600,000 TO 999,999	16%
300,000 TO 599,999	14%
100,000 TO 299,999	9%
LESS THAN 100,000	6%

94% of attendees are responsible for more than 100,000 square feet of commercial space—55% are responsible for more than one million square feet. Of that 55%, 60% are actually responsible for at least twice that amount.

ANNUAL SPENDING ON BUILDING PRODUCTS & SERVICES

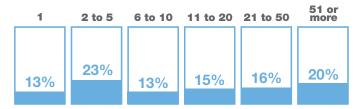


60% of attendees spend more than \$1 million annually on building products & services

ATTENDEE OCCUPATIONS

64%	BUILDING/PROPERTY MANAGER
11%	ASSET MANAGER
8%	FACILITY MANAGER
6%	BUILDING ENGINEER/MAINTENANCE
5%	BUILDING OWNER/INVESTOR
3%	DEVELOPER/BUILDER
2%	ARCHITECT/DESIGNER
1%	LEASING AGENT/BROKER

NUMBER OF BUILDINGS MANAGED



87% of attendees manage multiple buildings—and of that total 58% manage more than 10 buildings each

TYPES OF BUILDINGS MANAGED

57% HIGH-RISE COMMERCIAL OFFICE
47% LOW-RISE COMMERCIAL OFFICE
44% MIXED-USE PROPERTIES
38% INDUSTRIAL
37% SUBURBAN BUILDINGS/OFFICE PARKS
34% CORPORATE FACILITIES
29% MEDICAL OFFICE BUILDINGS/HOSPITALS
22% WAREHOUSES
20% GOVERNMENT BUILDINGS
11% SCHOOLS, COLLEGES, UNIVERSITIES
3% RETAIL

